



Self-Storage Owners Spring Business Meeting



GREAT BIG THANKS TO OUR MEETING SPONSOR...



At TCF...

- We believe a banker should do more than simply gather deposits and make loans.
- We strive to offer a creative business advisory approach through tailored financing solutions.
- We believe bankers can provide value by creating proper credit structures that have both the customer and the bank's long-term interest in mind.

Cost: \$45 WSSA Member • \$20 each additional person attending from same facility
 \$70 Non-Member • \$20 each additional person attending from same facility
 \$10 additional per person at the door

****Cost includes lunch****

Name(s) _____

Facility Name _____

Phone _____ E-mail _____

Enclosed is a check for \$_____ payable to WSSA

Please charge my (circle one) Visa MasterCard Discover Diners Club JCB AMEX

Total: \$_____

Card Number: _____ Exp. Date _____ 3-digit Security Code _____

Full Billing Address: _____

Mail or Fax Registrations to:

Wisconsin Self Storage Association • 21620 Belgren Road • Waukesha • WI • 53186

Fax: 262.786.2424 • Phone: 262.786.3960 • info@wiselfstorage.org

Wednesday, May 9, 2012

8:45 AM – 3:30 PM

The Wisconsin Club

6200 West Good Hope Road • Milwaukee

8:45 – 9:10 AM Registration

9:10 – 9:15 AM Welcome

9:15 – 10:15 AM TCF

“Self Storage from a Lender’s Prospective”

10:25 AM – 12:25PM Carlos Kaslow

- Self-Storage Lien Law Reform is Sweeping the Country
- Legal Developments that Impact Your Business: What Every Storage Operator Needs to Know
 - A Review of the New Americans with Disability Act Regulations
 - Three Important Self Storage Court Rulings
- The Wisconsin Lien Law in 30 Minutes

12:25 – 1:00 PM Lunch

1:15 – 2:15 PM Legal Q&A with Carlos Kaslow

2:25 – 3:30 PM Association Business

Hot Topics in Self-Storage

3:30 PM Cocktails